

"When we talk about the Minster presses we keep coming back to reliability," said Elmer J. Kretsch, General Manager of Wico Metal Products. "I guess that's why we selected Minsters. They are a very reliable press."

Located just outside of Detroit in Warren, Michigan, Wico Metal Products has built a reputation as a high quality progressive die and stamping house, specializing in drawn extrusions. Wico currently manufactures over 150 different kinds of drawn extruded parts for the automotive industry, making it the industry's leading supplier of this type of part.

By offering high quality parts and ontime delivery, Wico's operations have expanded in recent years with the addition of 16 Minster presses in several plant locations since 1989.

"They are probably the finest presses in the world," said Wico's Vice President of Manufacturing Madison Bunch. "Through my years of experience with different makes of presses, Minster is the truest press there is when you talk about true strokes, true shutheight, true hits... Minster is the most reliable press in the world."

By investing in Minster, Wico has increased its production uptime, which is very important when dealing with the just-intime demands of the automotive industry.

"We have no problem with uptime," Kretsch said. "If we do have a problem, it's with die maintenance. The press is not a factor in uptime. If we had no problems with our dies, the uptime would be around the clock. The press is simply not an issue."

"The press is not an issue when you have all Minsters like we do," Bunch added. "The Minsters perform well enough

Wico Metal

Wico Metal Products specializes in progressive die drawn extruded parts.

that as long and the tool is runable, the press is going to be running."

In producing a large variety of drawn extruded parts, accuracy, ease of use and flexibility are all very important considerations for Wico.

"The reliability of each stroke being the same is very important," Bunch said. "In our business, if we don't hit true every time, the extrusion isn't going to be there.

Front top back, left to right, you have to be

right, you have to be close, and it makes a big difference when you use a Minster press."

Wico's new Minster presses are equipped with complete Minster material handling lines, including electric feeds, hydraulic

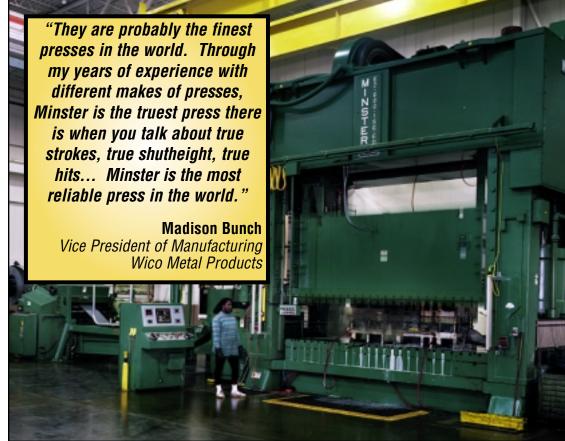
electric feeds, hydraulic straighteners and reels.

"Alignment is very critical in our work, and with the whole Minster line we can get a true position," Bunch said. "It takes a good piece of equipment to get a true extrusion every time. A lot of the equipment is programmable, which is very helpful. We can program the job into the system, the feed length, shutheight... The Minster equipment is very user friendly."

"We don't keep a lot of inventory because we have the ability to go in there and make quick changes," Kretsch said. "We can set a die and have parts running within an hour."

"And because Minster is so reliable, we know that when we need to quick change, the press will be there for us." Bunch added.

And above all the Minster presses have made a contribution to Wico's A Minster E2-600 busy making parts at Wico Metal Products. bottom line. "The Minster presses are a big part of impressive sight for people who know "Everyone wants to buy cheap parts, our company," Kretsch concluded. presses, and that fact alone has gotten and they want a quality part," Kretsch "When we bring people in here and us additional business." said. "And the only way we can they look at the Minster Equipment provide that is to have reliable and realize it says a lot about our equipment that is low maintenance credibility and commitment to quality. with a high percentage of uptime. Some people didn't think Wico was That way we can quote better to much of a company until they walked get more work." in here and saw those eight "We've got fewer maintenance Minster presses lined up with people," Bunch said. "We've got fewer the feeds, and everything people involved in everything. The is Minster presses run, and the equipment. It's overhead is down.' a very This Minster coil handling line includes an adjustable position reel, coil car, hydraulic



straightener, thread table and feed.